

# Introducing the Grace Christian School Referral Program

Dear Parents:

We'd like to introduce a new program designed to help us fill the current openings in most of our grade levels. The Grace Christian School Referral Program provides incentives to school families to recommend our school to friends and acquaintances who may be interested in providing their children with a Christian education. It also provides a fee waiver to new families entering the school as a result of referral.

For new families we will provide a waiver of all fees for the 2008-2009 school year, as well as a special half yearly tuition rate for all students starting prior to January 18th, 2009. After that date, tuition will be prorated based on the half year rate.

For referring families, a tuition credit valid for the 2009-2010 school year will be provided in an amount equal to 10% of the full year tuition for the referred students. For example, a family referring a 3rd grade student would receive a tuition credit of \$240 (10% of \$2400). A family referring a family with a 5th grader and a 7th grader would receive a tuition credit of \$448 (10% of \$2600 + \$1880). This credit will be applied once the referred family's tuition is paid in full.

As with many Christian schools, GCS has seen a decline in enrollment this year. Our current enrollment is 180 students, a decline of 24 students from the total pre-registered in May of last year, and 44 below the estimate used in our budget. Since our tuition and fees are based on estimated enrollment, the unforeseen decline has severely impacted our financial situation. In order to avoid a need to significantly increase tuition and fees next year, it is imperative that our enrollment be increased. Our goal is to add at least 20 students in the next two months, bringing our enrollment to 200, and to add an additional 20 students for next school year, reaching an enrollment of 220. Our total enrollment capacity is 272 students.

We believe this program will be a useful tool in the continued growth of Grace Christian School, and look forward to your support in reaching our enrollment goals.